



WatchGuard Managed Security Service Providers

Our Security, Delivered Your Way

WatchGuard's managed security service providers (MSSPs) are equipped with a flexible program, a powerful and diverse product portfolio, and an ecosystem of technology integrations that enables them to leap ahead of the pack in an increasingly competitive and growing marketplace.

A FLEXIBLE PROGRAM CATERED TO YOUR NEEDS

WatchGuard's MSSP Partner Program, a classification within the broader, award-winning WatchGuardONE Channel Partner Program, provides the flexibility and support needed to build a recurring revenue stream.

- In addition to our standard pricing options, you can use Pre-Pay Points to quickly allocate services to managed security appliances.
- Easily cater to your customers' security needs by instantly enabling and disabling pre-packaged security services.
- Leverage extensive trainings, around-the-clock technical support, and demo devices and environments.
- Access personalized marketing resources, marketing funds, discounts and rebates, business administration tools, and much more.

A PRODUCT PORTFOLIO BUILT FOR MANAGED SECURITY SERVICES

WatchGuard's security platform ensures your customers stay ahead of the evolving threat landscape with simplified management, intelligent protection, and actionable visibility, while making it easy for you to deliver proactive and reactive security services across a wide range of use cases.

SIMPLIFIED MANAGEMENT

- WatchGuard makes it easy to deploy security across multiple locations using templated configurations. Simply power up the appliance and connect it to the Internet. The rest can be taken care of remotely from any location.
- Centrally manage your customers' security from one easy-to-use console, maximizing efficiency and streamlining network administration.
- Easily upgrade your customer's security with automated signature updates, software updates, and new security services as they are introduced.



Simplified Management

DEPLOY

MAINTAIN

UPGRADE



Intelligent Protection

PREVENT

DETECT

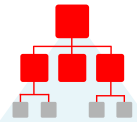
RESPOND

INTELLIGENT PROTECTION

- Provide layered threat prevention that shuts down attacks targeted at your customers with a suite of best-in-class security services, secure Wi-Fi access points and multi-factor authentication.
- Quickly and effectively detect threats from the network to the endpoint with detailed alerts.
- Take immediate action to mitigate known threats, whether they are on the network, endpoint, or wireless environment using policy automation.

ACTIONABLE VISIBILITY

- Instantly identify and distill threats, issues, and trends with continuous monitoring across the network, endpoints, and Wi-Fi environments.
- Deliver scheduled reports to customers that demonstrate compliance, network usage, security trends, user analytics, service value, and much more.
- Efficiently troubleshoot your customers' issues from anywhere at any time using over 100 intuitive dashboards and reports that help you quickly find the root cause and then take action.



Actionable Visibility

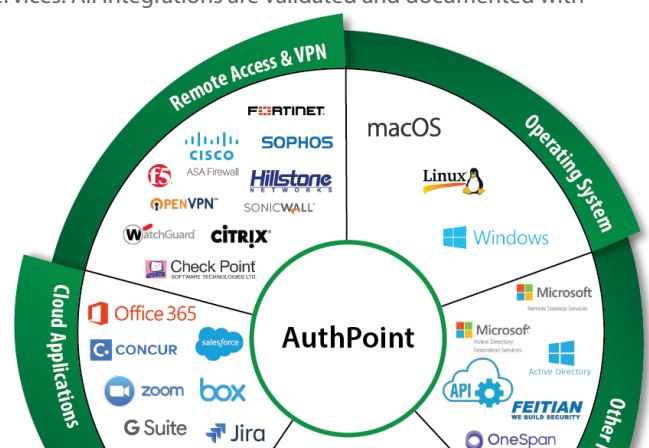
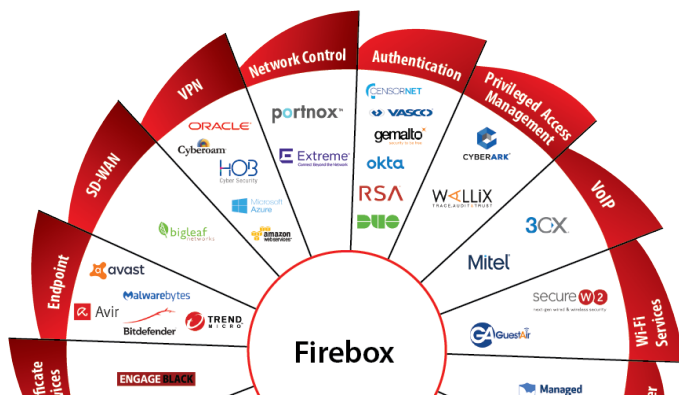
MONITOR

REPORT

TROUBLE-SHOOT

ROBUST ECOSYSTEM OF INTEGRATIONS

WatchGuard partners with industry-leading technology companies to develop product integrations for easier deployments, stronger security, and streamlined management of your customers' devices and services. All integrations are validated and documented with step-by-step integration guides.



Become a WatchGuardONE MSSP Partner Today
www.watchguard.com/mssp